

Double Delights of Denver



# It's Sale Time Again!!

Need some extra cash? Want to clear out all those boxes of clothes, toys, and baby equipment your husband keeps complaining about? Here's everything you need to know to participate in the sale.



If you are selling, it is **MANDATORY** that you contact either: **Kari VestECKa 720-747-4609** or **Heather LaKomy 720-851-1319 AS SOON AS POSSIBLE** to discuss the sale.

**\*Set-up is Friday Sept 16th, 2011 from 1:00 pm to 7:00 pm**

**\*Member's Sale is Saturday Sept 17th, 2011 from 8 am to 9 am**

**\*Public Sale is Saturday Sept 17th, 2011 from 9:00 am to 12 noon**

**\*Seller's Sale is FRIDAY NIGHT, Sept 16th, approximately 7:30 pm AFTER EVERYTHING IS COMPLETELY SETUP & the Coordinators have announced it is time to shop – no Friday night shopping for drop-off sellers**

This is one of the main fundraisers for Double Delights and a great way to make some money for yourself. We set up our sale in the main hall of the church. Clothing is grouped by size; toys are in one corner, equipment in another room, etc., to make it easier for the shoppers. A central admission area and cashier area is used. Individual sellers do pricing. Members working the set-up, sale and clean-up will keep 85% of their sales with 15% going to the club. Non-members working set-up, sale and clean-up make 75% of the total (25% goes to the club). Those members not working at the sale will donate 40% to the club. Non-members not working the sale will donate 50% to the club. The number of non-working sellers is limited for each sale so please let us know early if you are considering that option!

We use special price tags that have a removable section. This section is torn off as items sell and sorted by seller number. Each individual seller's sales are totaled and checks are written based on those amounts.

**Seller checks will be sent out once all of the customer checks have cleared and everything has been reconciled (approximately 3-4 weeks). If you DO NOT want to pick up your check, please provide an addressed stamped envelope to Kari VestECKa so we can mail your check!!**

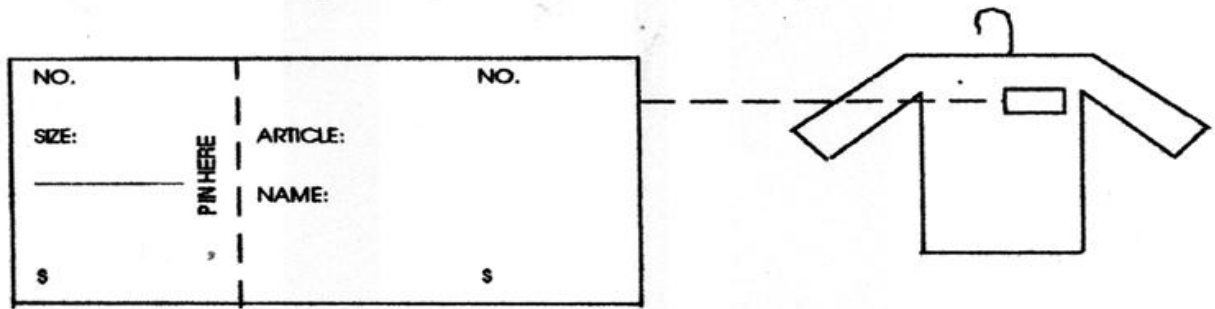
**NOTE: WORKING THE SALE MEANS THAT YOU WORK THE SET-UP ON FRIDAY FOR 2 1/2 - 3 HOURS AT A PREARRANGED TIME, AND THE COMPLETE SALE ON SATURDAY FROM 7:30AM UNTIL CLEAN-UP IS FINISHED (APROX 2:00 PM).**

**Any items left at the sale location after 2:00PM will be donated unless previous arrangements have been made with the Sale Coordinators.**

## Needed to Sell:

- \*Big ticket items like strollers, furniture, swings, outdoor equipment
- \*Children's clothing and shoes in good condition (not torn or stained)
- \*Car seats (not past expiration date and must never have been in an accident)
- \*Maternity Clothes
- \*Books
- \*Linens
- \*Toys
- \*Feeding Equipment

# Pricing Instructions/Suggestions



Each seller does their own individual pricing. You must use the special price tags used by the club. For price tags, please call **Kari Vestecka 720-747-4609** or **Heather LaKomy 720-851-1319**. **Tags are \$1.00 per 50. If you are a new seller, please pay for the tags when you pick them up.** If you have sold with us before, the cost of the tags is deducted from your proceeds after the sale. You will be assigned a seller number. If you have participated in another sale with similar tags, and want to use the same seller number, let Kari know, she will try and give you the same number.

\*Hang clothing on hangers as per the above illustration. "Hook" of hangar will curve to the left when looking at the front of the item.

\*Fill out the price tags with the seller number, price, size, article description, and your name or initials. Be sure seller number is on both sides of the tag. **A special colored pen will be given out the day of the sale to each seller for you to change any prices of your items!! PLEASE WRITE LEGIBLY. IF NUMBERS CAN NOT BE READ, CASHIERS WILL ASSUME IT IS THE LOWEST PRICE.**

\*Price tags go on the left side of the item (the right side when looking at the item)

\*PIN (only with Safety Pins) tag to the item. Do not staple.

\*Be sure to pin through the left side of the tag, so tag pullers can easily remove the right side. If an item can not be hung, place it into a zip lock bag and tape with **CLEAR PACKING TAPE** to the outside of the bag. **DO NOT PLACE** tags inside of bags.

\*On larger items use **CLEAR PACKING TAPE**. If tape is used, please make sure the tape covers only the left side of the tag up to the perforation and only use **CLEAR PACKING TAPE!**

When preparing items for the sale, please use the following guidelines:

For pricing, keep in mind that these are NOT garage sale prices, but rather fair prices for quality goods. A good rule of thumb is for clothing: 25% of retail. Equipment: 50% of retail. Try to think what you would pay for an item. If it is a perfect Gymboree outfit worn once, ask more. If it is a little on the worn side, ask less. Please price every item in 25¢ increments. Remember that your pricing directly affects how big your box of unsold items is at the end of the sale.

Hangers can be obtained for free from some local retailers. In general, if the store is going to throw away the hangers anyway, they will usually give them to you. Hangers have been obtained in the past from Old Navy, Kohls, and the Carter's outlet at either Castle Rock or Colorado Mills. The next time you are at a store, just ask if they will give you hangers. Even if they won't give you leftover hangers, you can ask to keep the ones that came with any clothes you purchase (do this at Target or Walmart as they will not donate).