

Chapter Officers:

President:
Sandy Sidaway

Vice President:
Kerri Dunton

Treasurer:
Ann Hobson

Secretary:
Marilynn Rose

Committee Chairs:

Reservations:
Ann Hobson
Program/Member
Education:
Lois Revenaugh

Publicity:
Jayne Larion

Membership:
Alice Pfeifer

Webmaster:
Sandy Sidaway

Historian:
Kay Huggins

Newsletter Editor:
Elizabeth Miller
362 Horseshoe Ct
Grand Blanc, MI
Ph. (810) 694-3426

President's Message

Greetings Ladies,

We sure are experiencing an up and down autumn. One day I think winter is here and then we get a beautiful day and we don't even have to wear a coat. I know this is Michigan. The executive board had a great meeting last week and we set up some very firm goals to achieve. It never ceases to amaze me how when we put all of our heads together what we can come up with.

We have decided to shoot for the Standard of Achievement award for this chapter year. You will find those requirements within the newsletter. It is this organizations' desire to grow, and I feel we owe it to ourselves to help the national organization to achieve their goals, as well as, grow our chapter which just gives us more friendships and an opportunity to help other women.

I wish you and your loved ones a blessed Thanksgiving. Please take the opportunity to truly reflect on those things we need to be thankful for. As I sit here and write this letter, I look over and see my son relaxing and watching some football, and I can't even begin to tell you how thankful I am to have him and his sister in my life. It might not even hurt to call up someone in our network and let them know how thankful we are for them as well.

Take care & God Bless You,

Sandy 🍷



November Chapter Meeting–
 Wednesday, November 15, 2006

The Flint Golf Club
 3100 Lakewood, Flint, MI 48597

Networking at 5:30 pm.
 Dinner at 6:00 pm.

Traditional Turkey Dinner
 50/50 Raffle

Program: Theresa Landis,
 University of Michigan–Recreation Center
 “Women: Exercise and Health”

Please call with your reservation to Ann Hobson,
 Treasurer, (810) 694-7852, by Monday, noon,
 November 13, 2006.

Member Birthdays

Jan Crane–October 28



**Crossroad Connection Chapter
 Treasurer’s Report**

Bank Balance as of Sept 30, 2006 **\$ 10,917.68**

INCOME:

Food Service	260.00	
Food Service -Express	740.00	
Raffle (net)	14.00	
Dues	192.00	
Total Income		1206.00

EXPENSES:

Food Service	252.00	
Board Expenses	22.89	
Express Expenses	953.05	
Leadership Conference	200.00	
Total Expenses		1427.94

Bank Balance as of Sept 30, 2006 **\$ 10695.74**
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Standard of Achievement Award

The standard of Achievement Award is the third highest award that can be earned by an ABWA chapter and represents accelerated levels of chapter management best practices.

In order to qualify for the Standard of Achievement Award, an ABWA chapter must have fulfilled the criteria listed below within the designated chapter award year (Aug. 1, 2006 - July 31, 2007):

1. Have completed the award certification report and submitted it, along with required materials as described for the specific award category, to ABWA National no later than July 31, 2007.
2. Be a local league in good standing.
3. Have a minimum of 30 primary and active members enrolled in the chapter at the end of the award year (member counts will be taken on July 31, 2007).
4. Have implemented a minimum of nine business and/or market relevant programs, each of which was at least 45 minutes in length during the award year.
5. Have adopted ABWA's Proud Code of Conduct and added a Chapter Standing Rule stating that the Proud Code of Conduct will be printed in each issue of the chapter newsletter.
6. Have sponsored the attendance (paid the registration fees) of at least three primary members in good standing to an ABWA spring conference and/or an ABWA National Women's Leadership Conference during the award year.
7. Have published a chapter newsletter at least six times during the award year with an approved ABWA logo positioned prominently on the front page.

Information from the ABWA Chapter Officer & Committee Guide, 2006-2007; pg. 51



ABWA CODE OF CONDUCT

Ethical dilemmas occur as a result of values in conflict. It is important that the values of the American Business Women's Association are communicated to all members, and so chapter leaders are asked not only to communicate but also to embrace, support, reinforce and uphold ABWA's Proud Code of Conduct. ABWA's Proud Code of Conduct was developed as a means of guiding all members in making ethical decisions. The broad statements of the code of conduct that are listed below are not expected to cover all conduct for all situations, however. This is why the Proud Code of Conduct was created as a living and fluid code.

ABWA'S PROUD CODE OF CONDUCT



1. All members will serve as goodwill ambassadors for the American Business Women's Association.
2. Members will not allow their personal beliefs and convictions to interfere with the representation of ABWA's mission.
3. Members will always treat their member colleagues, guests, vendors and sponsors with honesty, respect, fairness, integrity, responsibility, kindness, and in good faith.
4. Members will maintain compliance with ABWA National, Chapter and Express Network Bylaws.
5. Members will not use their personal power to advance their personal interests.
6. Members will strive for excellence in their professions by maintaining and enhancing their own business knowledge and skills, and by encouraging the professional development of other members.



Women With Dreams
The new evolution of working from home.

Kerri L. Dunton

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Goodrich, MI 48438

(810) 280-0560

<http://Kerri.WomenWithDreams.com>
klsdunton@hotmail.com

Crossroad Connection Chapter will be accepting Business Card size ads for publication in the newsletter to help defray the cost of producing the newsletter. The above ad from Kerri costs \$25. per year. Contact any board member or the newsletter editor to place your ad.

The Crossroad Connection Chapter will be sponsoring a fish family for the holidays. Our family this year is a single mother with two children... a teenage girl and a 4 year old boy. Veronica Sigmon will have all the details and the sign up sheet at the November meeting. Start thinking about how you can contribute.



I found this wonderful article on the internet. There are many more great articles on this page and I am permitted to share them with you. So here is the first. Watch for more.

5 Simple Tips to Becoming a Better Listener

By Mary Jo Manzanares

Whether in your business life, or your personal life, listening is a critical skill to acquire.

You can find lots of books out there on the topic of listening. But don't wait until you finish reading a book to start working on your listening skills. Start today!

Here are five tips that will make a difference, and that you can implement immediately:

Make eye contact. It's the first step, and is a signal to the other person that you really are listening. It's much harder to tune out and let your eyes glaze over if you are focused on the other person. It also builds trust.

Pay attention. Boy, does this sound basic, but how many times have we been guilty of tuning out. Asking others to repeat themselves is just one sign that you aren't really paying attention.

Don't interrupt. Be other focused when you are listening, instead of focusing on yourself and what you have to say. Besides that, interrupting is just plain rude.

Avoid fidgeting. Playing with your hair, bouncing your foot, or jiggling change in your pocket sends the message that you're bored and not interested in listening.

Echo the message. At appropriate intervals, echo back the information that you are receiving to make sure you that you understand the message. It's a sign that you are committed to, and involved with, the conversation.

To read more about the art and skill of listening, I'd recommend:

- [Listening](#) by Madelyn Burley-Allen
- **Effective Listening Skills** by Art James & Dennis Kratz

From the Li-Tah-Ni Chapter Newsletter:

“The Secret Handshake for ABWA is a Hug.”

Mission Statement

The mission of the American Business Women's Association is to bring together business women of diverse occupations and to provide opportunities for them to help themselves and others grow personally and professionally through leadership, education, networking, support and recognition.



ABWA Chapter News
Elizabeth Miller, Editor
362 Horseshoe Ct
Grand Blanc, MI

Members of the Crossroad Connection Chapter