

# Greenville Association of Insurance Professionals

Newsletter January 2010



## President's Corner

*Happy Holidays  
and Best Wishes  
for a Prosperous  
New Year!*

### GAIP Officers

**President:** Karin Shore, CPIW

**President Elect:**

Kathryn Buchanan, CIC, CPIW

**Vice President:** Becky Bagwell

**Secretary:** Rita East

**Treasurer:** Deborah Woody

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### And Around the Corner...

Be sure to attend our January meeting!

Our topic is Legislature....

## GAIP Committees

### **Budget & Finance:**

Co- Chairman:

Jeannie Huff, Betty Van Hoy

### **By-Laws:**

Chairman: Claudia Urbina

### **Education:**

Co - Chairman: Still Needed

### **Legislation:**

Chairman: Pat Thompson

### **Long Range Planning:**

Chairman: Still Needed

### **Membership Activities:**

Chairman: Marie Jones

### **Communications/ Newsletter:**

Chairman: Deborah Woody

### **Parliamentarian:**

Chairman: til Needed

### **Public Relations:**

Chairman: Roxanne Peden

### **Safety:**

Chairman: Clare Huemmer

### **Ways and Means:**

Co- Chairmen: Still Needed

## WHAT'S GOING ON...

**Please see the GAIP and IPSC websites for more information about the SC State Council and other events that you may be interested in.**

**If you would like to have something posted, please call or email Deborah Woody.**

## PLEASE REMEMBER....

- The Family and Friends of Lynda Blair in her passing.
- Roxanne Peden in the passing of her father and also as her husband recovers from a broken hip.

## HAPPY BIRTHDAY!

**1 / 6 WINNIE WOOD**

**1 / 14 KAREN CANNON**

## **Please Support GAIP!**

**Because not everyone can attend every function,  
pictures are the best way to get everyone involved!**

**Please submit your pictures or articles  
for future publications!**

### **DID YOU KNOW?**

We generally meet at the Poinsett Club for our monthly lunch and meeting on the second Thursday of each month. Occasionally this may change when there is a conflict or an additional event. Here are dates to put on your calendar through June of 2010 - of course, we'll give you more information when it is available.

Please plan to be in attendance.

December 10, 2009— Christmas/Miracle Hill

January 14, 2010-Legislation

February 11, 2010—Safety

March 11, 2010—Education

April 8, 2010—Nominations

May 20, 2010— Leadership Luncheon

June 17, 2010— Installation of Officers

**“Plan your  
work and  
work your  
plan.**

**Decide in  
advance  
exactly  
how you  
are going  
to get  
from  
where you  
are  
to where  
you want  
to go.”**

**Brian  
Tracy**

## Secretary's Report:

Greenville Association of Insurance Professionals held their regular monthly luncheon meeting on Thursday, November 12, 2009 at the Poinsett Club. The meeting was called to order at noon by President-Elect, Kathryn Buchanan. Becky Bagwell, Vice President, recognized guest, Brenda Ramons, and Roxanne Peden read the Collect.

The minutes were approved as presented in the Newsletter; the treasurer's report was also approved, and will be filed for audit.

Kathryn announced that if you had money for the Chick Fil A calendars you could turn the money in to Deborah Woody or hold until December to turn in to Karin. Kathy Fussell asked for three additional calendars, and I was to notify Karin via email of Kathy's request.

Kathryn announced that the CWC class was completed and that Marie Jones was the winner with Brenda Ramons as first runner up.

Stacy Anthony, Ways & Means chair, announced that she was sorry that her jewelry contact did not bring her jewelry to sell. She would check and see if we could sell the jewelry at another meeting.

Our November program was a report on the programs of Meals on Wheels by Liz Seman, the Director. A collection of \$325 was collected for the program.

Some of the highlights of the Meals on Wheels program: \$2 Million budget; \$500,000 is spent on food with 1,500 meals prepared each day. Ninety percent of the food is purchase from US Food. Meals on Wheels also prepare food to meet dietary needs. Some of the people in the program only receive one hot meal per day. Liz said that they will accept people on short term assignments such as surgery patients who are recovering. The program also delivers pet food two times per month. They were finding that patients love their animals and were sharing the patient's food w/ their cat or dog.

Meals on Wheels also celebrate patient's birthdays. Due to economic conditions, Meals on Wheels will make deliveries near the route in order to encourage volunteers. She is happy to announce that Meals on Wheels has gone green and are styrofoam free. Finally, Meals on Wheels has a case manager that will handle issues such as widen door entrances, client who has a problem say w/rodents, or in need of heat or a fan.

Claire Sizemore, RVP for Region III announced that the deadline for Regional Awards was November 15, 2009. She said to send applications to her via email at [scsize@charter.net](mailto:scsize@charter.net). The award forms were available on Region III's website.

There was no further business, and the meeting was adjourned at 1:00 PM.

Respectfully submitted,

Roxanne C. Peden, CIC, CISR, CPIW, ACSR

Public Relations Chair

## Education

NAIW designates education as its top priority, promoting it as a way to increase professionalism and attain positions of greater responsibility in the industry.

- NAIW provides continuing education to the insurance industry.
- NAIW offers courses in management skills, professional and personal development, technical insurance topics and technology in order to prepare its members for career advancement and participation in a global economy.
- NAIW delivers its education in a variety of formats and technologies, as appropriate to the topic and the intended audience.
- NAIW promotes legislative awareness and encourages its members - as individuals - to take an active role in the government of their country.
- NAIW strives to educate the public on the importance and contributions of the insurance industry to society.

## Building Alliances

NAIW creates and encourages an environment in which its members may build alliances, create personal and professional networks and make connections across diverse career paths and experience levels.

- Through interaction with other members in all aspects of insurance, NAIW members gain a more complete understanding of the many interconnected facets of the industry.
- NAIW enables its members to practice their skills and test their own personal and professional adaptability in a supportive environment.
- NAIW pursues partnerships with educational institutions, industry organization, and other entities with similar missions.
- NAIW establishes a direct connection between the national organization and each of its individual members in order to better meet the needs of each member.

## Industry

NAIW is positioned as a source of industry expertise, by providing quality education, expanding information about the industry and focusing attention on insurance issues affecting consumers.

- NAIW pursues partnerships with industry leaders to identify and develop educational opportunities for NAIW members that will ensure the continued success of the insurance industry.
- NAIW builds alliances with industry leaders to educate them about the association and the benefits it holds for their employees and their organizations.



## NAIW Officers

### President:

Linda Wilson, AAI,  
CPIW, AIS

### President Elect:

Margaret Wildi, CPCU,  
CPIW, DAE, AAM, AIM

### Vice President:

Joi Wilson, CSIR,  
CPIW, DAE

### Secretary:

Penny Haworth-Rich,  
AU, CPIW

### RVP/Region III:

Claire Sizemore, CPIW,  
DAE

### SC Council Director:

Mary O. Barcomb, AAI,  
CIC, CPIW, DAE

## Treasurer's Report:

### November 2009

#### Checking Account

<b>Beginning Balance</b>		<b>\$1,721.51</b>
<b>Income</b>		
October luncheon	\$42.00	
November luncheon	\$168.00	
Ways & Means	\$36.00	
Interest from CD/ checking	\$0.06	
	<b>TOTAL INCOME (Deposits)</b>	<b>\$246.06</b>
<b>Sub-Total</b>		<b>\$1,967.57</b>
<b>Expenses</b>		
Pointsett Club Luncheon	\$ 357.24	
Education Resources CWC	\$ 57.00	
	<b>TOTAL EXPENSES</b>	<b>\$414.24</b>
<b>Checking Account Balance</b>		<b>\$1,553.33</b>

#### Certificate of

##### Deposit

Bank		Sun Trust Bank
CD Term		10 Month
Current Balance		<b>\$15,086.87</b>
Renewal Interest Rate		1.29%
Annual Percentage Yield		1.60%
Next Interest Payment Date		
Maturity Date		2/24/2010

#### Savings Ac-

##### count

Bank		Sun Trust Bank
Current Balance		<b>\$1,403.18</b>
Current Interest Rate		0.10%
Interest Credited Year to Date		\$3.59

## Collect For Insurance Women

**Take us O God, under Thy Divine protection.**

**Make us to act as Thy messengers for peace and contentment, for harmony and understanding.**

**Grant that we may see more clearly the point of view of other men and women in all lines of insurance.**

**Realizing the highly competitive nature of our business, teach us to respect competition at all times.**

**Keep us free from pettiness and unwise discrimination. Let us do our work willingly, honestly and thoroughly, giving service graciously at all times.**

**Teach us, O Lord, to know and to realize that by Thy grace we can live in perfect peace with one another.**

Newsletter

January 2010

Check Out Our Website

[WWW.ORGsites.COM/SC/GAIP/](http://WWW.ORGsites.COM/SC/GAIP/)

**GREENVILLE  
ASSOCIATION  
OF INSURANCE  
PROFESSIONALS**

## Mission

The National Association of Insurance Women serves its members by providing professional education, an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience in the insurance industry.

- NAIW's membership is open to all in the insurance industry who strive for and practice professionalism, regardless of their career level.
- NAIW fosters and encourages diversity, offering a network for members in all career categories, all lines of insurance and all cultural and experiential backgrounds.
- NAIW promotes mentoring, acceptance of change, personal growth and flexibility of participation.
- NAIW's governance and operational management exist to enable the association to carry out its





MEALS ON WHEELS ENHANCES THE QUALITY OF LIFE OF HOMEBOUND INDIVIDUALS BY PROVIDING NUTRITIOUS MEALS, PERSONAL CONTACT AND RELATED SERVICES.

November 16, 2009

Greenville Assoc. of Insurance Professionals  
Karin G. Shore  
PO Box 221  
Greenville, SC 29602

Dear Friends:

Thank you very much for your gift of **\$9.00, (cash) plus 11 individual checks for a total of \$324.00**, to Meals on Wheels of Greenville. Since 1968, Meals on Wheels has been fighting hunger and providing hope to frail and isolated neighbors throughout Greenville County. By 2010, we will have served more than 9 million meals thanks to the generosity of donors like you.

*Those who bring sunshine into the lives of others cannot keep it from themselves.*  
- James M. Barrie

Sincerely,

Liz Seman  
Executive Director

*Meals on Wheels is not a United Way funded agency, but is supported by contributions from individuals, churches, civic groups, corporations, grants and foundations.*

*No goods or services were given for this donation.*

Please turn in the money from these sales by 12/10/09



CHICK-FILA CALENDARS AVAILABLE

FOR \$6

WE KEEP \$2.50 FOR EVERY ONE WE SELL

IF EVERYONE SELLS 3-5 CALENDARS WE CAN MAKE

\$250 OF EASY MONEY

BUY FOR CHRISTMAS AND EVERY COUPON IS A  
FREEBIE COUPON IN THE CALENDAR

## First Important Deadline – December 31, 2009

### New changes for Agents/Brokers

## Continuing Education (CE) Exemptions and Reduced Compliance Requirements

The opportunity for full CE exemption and reduced compliance eligibility will be eliminated after December 31, 2009. Producers receiving exemption or reduced compliance requirement before then will be grandfathered unless the producer's license is canceled for noncompliance or revoked.

### CE Exemptions

The following can qualify for exemption from compliance with the state's CE requirements:

- A licensed producer reaching the age of fifty-five (55), for any lines of authority for which he has a minimum of twenty (20) years of continuous licensure in that line or lines of authority; or
- A licensed producer reaching the age of sixty (60), for any lines of authority for which he has minimum of twenty (20) years of active licensure in that line or lines of authority.

1. This CE exemption option expires on December 31, 2009.
2. Producers qualifying for CE exemption on or before December 31, 2009 must submit written request for exemptions to the SC Department of Insurance. All requests must be received by the DOI by December 31, 2009. **No requests submitted or received after December 31, 2009 will be honored.**

3. **Submit written request to:**

SC Department of Insurance  
Attention: Agent Licensing  
PO Box 100105  
Columbia, SC 29202-3105