

# Greenville Association of Insurance Professionals

Newsletter November 2009



## President's Corner

### 2009 State Conference in a Nutshell from your President

What a great time was had by all at the State Conference in Florence! The Greenville group was well represented by the following attendees this year – Deborah Woody, Claire Sizemore, Stephanie Manley, Roxanne Peden, Kathryn Buchanan, Stacy Anthony, Suzanne Wolfe, Billie Sleet, Deanna Ermson and Karin Shore. Clare Huemmer and Pat Thompson were able to join us on Saturday night.

Florence did a wonderful job!! The Hotel was beautiful, the food great, and entertainment and fellowship fun!

Claire Sizemore, our RVP, was in attendance, encouraging all to come to Destin next March for the Regional Conference. During the course of the meeting Claire became speechless! Really speechless! When she woke up on Saturday morning she had lost her voice! Glad you are doing better!

Mary Barcomb did an excellent job as our Council Director and I look forward to seeing her at our meeting in October. She was always well prepared and in control. We were fortunate that we had no by-law changes this year, so our business was kept to a minimum.

Elected as our Council Director for 2010-2011 is our own Roxanne Peden! I am sure Roxanne will do an excellent job next July. She has always been such a wonderful asset to IPSC and GAIP.

2010-2011 State Public Relations Chairman – Charlie Spelts from IWOP

2010-2011 Membership Chairmen –Charlotte Tilton from Charleston

2010-2011 State Awards Chairman – Karin Shore

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## And Around the Corner...

CWC Classes begin October 12, 2009

## GAIP Officers

**President:** Karin Shore, CPIW

**President Elect:**

Kathryn Buchanan, CIC, CPIW

**Vice President:** Becky Bagwell

**Secretary:** Rita East

**Treasurer:** Deborah Woody

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## GAIP Committees

### **Budget & Finance:**

Co- Chairman:

Jeannie Huff, Betty Van Hoy

### **By-Laws:**

Chairman: Claudia Urbina

### **Education:**

Co - Chairman: Still Needed

### **Legislation:**

Chairman: Pat Thompson

### **Long Range Planning:**

Chairman: Still Needed

### **Membership Activities:**

Chairman: Marie Jones

### **Communications/ Newsletter:**

Chairman: Deborah Woody

### **Parliamentarian:**

Chairman: til Needed

### **Public Relations:**

Chairman: Roxanne Peden

### **Safety:**

Chairman: Clare Huemmer

### **Ways and Means:**

Co- Chairmen: Still Needed

## WHAT'S GOING ON...

**Please see the GAIP and IPSC websites for more information about the SC State Council Meeting in September and other events that you may be interested in.**

**If you would like to have something posted, please call or email Deborah Woody.**

## PLEASE REMEMBER....

Start now—make plans to attend the Regional meeting in the spring.  
More information soon.

## HAPPY BIRTHDAY!

11/3 JOANNE GOJAN

11/14 JOAN COPELAND

11/17 DEANNA RUIZ

11/26 STEPHANIE MANLEY

## Please Support GAIP!

Because not everyone can attend every function,  
pictures are the best way to get everyone involved!

Please submit your pictures or articles  
for future publications!

## DID YOU KNOW?

We generally meet at the Poinsett Club for our monthly lunch and meeting on the second Thursday of each month. Occasionally this may change when there is a conflict or an additional event. Here are dates to put on your calendar through June of 2010 - of course, we'll give you more information when it is available.

Please plan to be in attendance.

October 8, 2009—Council Director & IWOP

November 12, 2009

December 10, 2009— Christmas/Miracle Hill

January 14, 2010

February 11, 2010—Safety

March 11, 2010—Education

April 8, 2010—Nominations

May 20, 2010— Leadership Luncheon

What lies  
behind us  
and what  
lies  
before us  
are tiny  
matters  
compared  
to what  
lies within  
us.

- *Ralph  
Waldo  
Emerson*

## Secretary's Report:

Greenville Association of Insurance Professionals held their regular monthly luncheon meeting on Thursday, September 10, 2009 at the Poinsett Club. The meeting was called to order at noon by President Karin Shore. Becky Bagwell, Vice President, recognized Myra Kirby, a new member, who will be recognized later when the official membership notice is received from NAIW. Lori Carrozza read the Collect.

The minutes were approved as presented in the Newsletter; the treasurer's report was also approved, and will be filed for audit. Kathryn Buchanan made one comment that \$4,000 was transferred from our savings account in order to open a bank account for the 2010 SC Insurance Professionals Conference. She explained that Susanne Wolfe is treasurer for this account.

Karin asked for volunteers for the Ways & Means committee. Roxanne Peden made the suggestion that it was possible to even head up one project, and not be chair. Kathryn mentioned if you had any idea as to how to raise funds please speak up.

Karin mentioned that the SC Council meeting is September 18-19, 2009 in Florence. She recommended members attending especially if you were a new member so that you could see how the meeting is structured so that you would understand the tasks ahead for GAIP and Insurance Women of the Piedmont who will co-host the meeting in 2010. She also mentioned that there was work involved, but you had a great time plus all the lasting friendships. In addition, Karin mentioned that Roz Horton has announced her candidacy for NAIW secretary. She said she would forward the email from SC Council Director, Mary Barcomb.

Karin passed around the Brenda Boone membership award forms and asked everyone to complete the form. The award is the payment of your annual dues for the following year. She stated it is not necessary to be in attendance to win this award. In addition, Karin explained that no one from our Association applied for the scholarships available from the SC Council. She said that this was free money for education and our members should take advantage of this opportunity.

A collection was taken at the luncheon to purchase items for the basket auction at Council meeting. The total collected was \$47 plus items for the "pamper yourself basket." In addition, Karin reminded everyone that Mary Barcomb would be our speaker next month. This meeting will also include the Insurance Women of the Piedmont.

Roxanne Peden announced to the members that she is running for SC Council Director, and asked for the support of her Association.

Karin announced that a planning meeting of the 2010 conference would be Tuesday, September 22, 2009 in the offices of Canal Insurance Company at 5:30. Karin asked that if you had not signed up for a committee to please let her know. We might have chairpersons, but committee members were needed too.

Our speaker, Dr. David Mruz, was introduced by Kathryn Buchanan. Dr. Mruz is with the Eastside Chiropractic and he talked about insurance costs and savings associated with claims.

There was no further business, and the meeting was adjourned at 1:05 PM.

Respectfully submitted,

Roxanne C. Peden, CIC, CISR, CPIW, ACSR

Public Relations Chair

## Education

NAIW designates education as its top priority, promoting it as a way to increase professionalism and attain positions of greater responsibility in the industry.

- NAIW provides continuing education to the insurance industry.
- NAIW offers courses in management skills, professional and personal development, technical insurance topics and technology in order to prepare its members for career advancement and participation in a global economy.
- NAIW delivers its education in a variety of formats and technologies, as appropriate to the topic and the intended audience.
- NAIW promotes legislative awareness and encourages its members - as individuals - to take an active role in the government of their country.
- NAIW strives to educate the public on the importance and contributions of the insurance industry to society.

## Building Alliances

NAIW creates and encourages an environment in which its members may build alliances, create personal and professional networks and make connections across diverse career paths and experience levels.

- Through interaction with other members in all aspects of insurance, NAIW members gain a more complete understanding of the many interconnected facets of the industry.
- NAIW enables its members to practice their skills and test their own personal and professional adaptability in a supportive environment.
- NAIW pursues partnerships with educational institutions, industry organization, and other entities with similar missions.
- NAIW establishes a direct connection between the national organization and each of its individual members in order to better meet the needs of each member.

## Industry

NAIW is positioned as a source of industry expertise, by providing quality education, expanding information about the industry and focusing attention on insurance issues affecting consumers.

- NAIW pursues partnerships with industry leaders to identify and develop educational opportunities for NAIW members that will ensure the continued success of the insurance industry.
- NAIW builds alliances with industry leaders to educate them about the association and the benefits it holds for their employees and their organizations.



## NAIW Officers

### President:

Linda Wilson, AAI,  
CPIW, AIS

### President Elect:

Margaret Wildi, CPCU,  
CPIW, DAE, AAM, AIM

### Vice President:

Joi Wilson, CSIR,  
CPIW, DAE

### Secretary:

Penny Haworth-Rich,  
AU, CPIW

### RVP/Region III:

Claire Sizemore, CPIW,  
DAE

### SC Council Director:

Mary O. Barcomb, AAI,  
CIC, CPIW, DAE

## Treasurer's Report:

### September 2009

#### Checking Account

<b>Beginning Balance</b>			<b>\$1,475.29</b>
<b>Income</b>			
August luncheon		\$28.00	
August luncheon		\$84.00	
CWC		\$140.00	
Dues Refund		\$120.00	
Interest from CD/ checking			
	TOTAL INCOME	\$372.00	
<b>Sub-Total</b>			<b>\$1,847.29</b>
<b>Expenses</b>			
Pointsett Club	September Luncheon	\$ 214.34	
	TOTAL EXPENSES	\$214.34	
<b>Checking Account Balance</b>			<b>\$1,632.95</b>

#### Certificate

##### of Deposit

Bank	Sun Trust Bank
CD Term	10 Month
Current Balance	\$14,946.23
Renewal Interest Rate	1.29%
Annual Percentage Yield	1.60%
Next Interest Pay- ment Date	
Maturity Date	2/24/2010

#### Savings Ac- count

Bank	Sun Trust Bank
Current Balance	\$1,402.27
Current Interest Rate	0.10%
Interest Credited Year to Date	\$1.33

Respectfully Submitted by Deborah Woody

## Collect For Insurance Women

**Take us O God, under Thy Divine protection.**

**Make us to act as Thy messengers for peace and contentment, for harmony and understanding.**

**Grant that we may see more clearly the point of view of other men and women in all lines of insurance.**

**Realizing the highly competitive nature of our business, teach us to respect competition at all times.**

**Keep us free from pettiness and unwise discrimination. Let us do our work willingly, honestly and thoroughly, giving service graciously at all times.**

**Teach us, O Lord, to know and to realize that by Thy grace we can live in perfect peace with one another.**

Newsletter

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Check Out Our Website

[WWW.ORGsites.COM/SC/GAIP/](http://WWW.ORGsites.COM/SC/GAIP/)

**GREENVILLE  
ASSOCIATION  
OF INSURANCE  
PROFESSIONALS**

## Mission

The National Association of Insurance Women serves its members by providing professional education, an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience in the insurance industry.

- NAIW's membership is open to all in the insurance industry who strive for and practice professionalism, regardless of their career level.
- NAIW fosters and encourages diversity, offering a network for members in all career categories, all lines of insurance and all cultural and experiential backgrounds.
- NAIW promotes mentoring, acceptance of change, personal growth and flexibility of participation.
- NAIW's governance and operational management exist to enable the association to carry out its



## 2009 State Conference in a Nutshell from your President Continued from Page 1

Clare Huemmer received the Rookie of the Year award! Way to go Clare! We are very proud of her

Our own Stephanie Manley won the CWC speak-off! All of the competitors were very good and very professional and we were so excited when she won! She was the best! She will be going to Regional in Destin to compete and represent SC next March.

Charlotte Tilton from Charleston received the Sarah J. McNulty award (Ins. Prof of the Year).

Now to honor all the hard work from GAIP members at the conference this year –

Thank you Roxanne for doing an excellent job as Public Relations Chair and handling the CWC speak-off.

Stephanie did a great job with our State Basket Auction. We had a pampered basket and raised more than any basket. Way to go, Stephanie!

Stephanie also chaired the Credential committee and has agreed to be the Treasurer. Thanks again Stephanie for giving back!

Claire represented the Region this weekend as our RVP

Kathryn and Deanna were on the nominating committee this year in the selection of next year's officers. They did a great job and we appreciated them. Thanks for their hard work!

Kathryn also represented GAIP as the alternate delegate from our association and the Parliamentarian. Many wore many hats at the Meeting.

Roxanne, as Public Relations Chairman, was in charge of the CWC speak-off. Serving with her on this committee was Deborah Woody and Stacy Anthony.

As President, I represented GAIP as our Delegate in the business meetings. Also as 2009-2010 State Awards Chair, I had the privilege of introducing the awards and handling the judging of all awards this year. We had very worthy recipients. I also Chaired the Timekeeper's Committee

Julie Sloan from Insurance Women of the Piedmont, and I, along with all of our members present, made the 2010 Association Bid for the State Council Meeting. Committee chairs have now been set up but we need all members to be involved.

Other awards presented and winners were:

IPSC Education Scholarship –Judy Deloach

SC Education Achievement award – Charlotte Tilton

Brenda S Boone Membership Award – Lynn Stokes

SC State Council Achievement Award – Charleston Assoc. of Ins. Professionals

AAMGA Award – Jennifer Scarberry

## 2009 State Conference in a Nutshell from your President

Many of us attended the Ethics CE class which is a great class. The instructor is Charlie Spelts from IWOP.

We also had several attend the PIAM class. This was a 7 CE credits class and we had 3 members in that class.

Now to the fun part of the weekend

Many thanks to Florence again for the wonderful job they did in hosting the conference. The food, music, door prizes, etc. was great! You were lovely hosts!

Also to Johnson and Johnson – What could we do without you at the State Conference? Thank you for the food, drink, door prizes and smiles as we came through the hospitality room door.

To AmTrust, thank you for your generosity this year in sponsoring the welcome party, and the Brenda Boone award. Gregg London, and Diana, you were wonderful!

Many thanks to Travelers for their continued support of our Awards. They always come through!

And thanks to all the unnamed Agencies, companies and individuals that helped make the Council Meeting a great success!

I hope those who have never attended a State or Regional conference will read this and think about joining us next year! We need your help in Greenville as we co-host the Council Meeting with IWOP at the Hyatt next September!

Your Very Proud President,

Karin Shore

### Addendum

Billie Sleet and Suzanne Wolfe – They represented with great professionalism ISFA, Billie as an employee and Suzanne as a board director. Suzanne gave the ISFA report of scholarships awarded in the last year. We are counted as lucky they are in our association.



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